



ALPLAS

Sage 200

COMPANY BACKGROUND

Alplas are the UK's original designer and manufacturer of Point of Sale accessories and have been trading for over 50 years. The company manufacture and distribute the components that help to create the displays we see in shops and stores worldwide. These components include banner holders, suspended displays, clip sign holders and literature dispensers. Alplas are proud to have worked with well-known brands such as B&Q, Sainsbury's, IKEA, Lidl and Vodafone.

OVERVIEW

The company had made the transition between Sage 50 and Sage 200 using another provider with the hopes of improving their business processes. Unfortunately, they felt the upgrade had not been carried out sufficiently. Many of the elements of the accounting software had been turned off and management felt the system was therefore not being used to its full potential.

THE CHALLENGE

Alplas were lacking the background information and the necessary knowledge to utilise their accounting solution to its full capacity. The company were aware that Sage 200 was a powerful tool and knew it could assist in automating their processes, but the current solution meant that a lot of information had been corrupted during the transfer. As a result, it was slowing the day-to-day running of the business.

Alplas needed:

A solution that streamlined their business operations.

The appropriate processes automated by their accounting solution.

Excellent support should they have any queries.

THE SOLUTION

After some investigation by the team to find a Sage provider that could offer the support they needed, one name kept cropping up and Alplas invited Impress Solutions to come in to assess their current system.

"We were extremely confident in Impress' ability to provide us with the right support from our very first meeting." - Cheryl Whitear, Office Manager at Alplas.

Impress Solutions, looked at the current Sage set up, how the data was migrated and the processes being used. Following this initial deep dive, they were able to move Alplas away from their time consuming processes to a position where they were taking better advantage of the power and capabilities for Sage 200. These efficiencies saved time and duplication of work.

Impress also provided product training and data repair and reporting, helping Alplas further in all areas of their business activities.

THE RESULTS

The optimisation carried out by Impress Solutions and the additional understanding the Alplas team now had with regards to how their accounting solution operated, meant they were able to benefit from having customised reports built and their processes automated and streamlined.

As a result, Alplas were able to get a better handle on their cash flow and see exactly what funds were flowing in and out of the business. They continue to be able to run reports and assess sales figures at just the click of a button.

Quotations and invoicing were once a laborious task but by using Sage 200 appropriately, the entire process, from start to finish, has been refined and simplified for the Alplas team.

THE EXPERIENCE

We were given total peace of mind that we could speak to the Impress team at any time, our account manager always works with us to resolve our issues. We've always been exceedingly happy with how Impress support us. Even when we are working from home or just have a general question, they are just a phone call or email away. They come back to us within minutes to resolve any queries we have."

- Cheryl Whitear, Office Manager at Alplas.

THE FUTURE

"We are in constant discussion about what we can do with our systems and how we can develop and better them. Impress' approach is refreshingly proactive and they are focused on helping us get the most out of our accounting solution in order to support the continued growth of the business"

- Cheryl Whitear, Office Manager at Alplas.

Get in touch today.

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